

# Capability Statement

Spring/Summer 2011

M. Frank Higgins, & Co., Inc.

Quality  
Service &  
Products  
CT & MA

**Higgins**  
Since 1952

*Industry Leading Commercial  
Flooring Contractor*

**Since 1952**

Honesty,  
Integrity &  
Industry  
Longevity

## Company:

M. Frank Higgins is a Connecticut based, small business located in Newington, CT. When Michael Francis Higgins opened his small flooring business in Connecticut in 1952, he couldn't imagine that nearly 60 years later his family business would steadily increase in annual sales, employ more than 40 quality people and provide the flooring for many of the region's largest and most renown public and commercial facilities.

## Key Products and Services

We consult on, sell and install resilient floors, carpets, ceramics, epoxy floors and wood floors. Many customers rely on us for advice on floor preparation and moisture mitigation. We are also proud of our relationships with the GC's.

One of our specialty areas includes Corporate and Municipal work. We often encounter unique situations that may involve hand cut detail work as in historic landmarks, or high traffic areas like fire departments and boys-girls clubs. We thrive on these varied challenges.

## Company Principals:

**Stephen Cloud:** 3<sup>rd</sup> generation owner and business professional with over 25 years of flooring industry experience; graduate of Notre Dame, '85

[Scloud63@mfhiggins.com](mailto:Scloud63@mfhiggins.com)

**Kathleen Cloud:** Vice-president and marketing director; retired physics teacher after 26 years; graduate of Notre Dame, '85

[kcloud@mfhiggins.com](mailto:kcloud@mfhiggins.com)

## Company Designations:

A proud member of the Carpenter's Union since 1972

CT Flooring Covering  
Association, CFCA

DAS  
SBE # 33592  
DCAM #2080



## Contact Information

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website: [www.mfhiggins.com](http://www.mfhiggins.com)

**An Equal Opportunity Employer**

**Partial list of Higgins customers in  
the Corporate & Municipal  
Industries**

Blue Back Square  
Bridgewater Associates  
City of Waterbury  
Department of Health  
East Hartford Firehouse  
Entergy  
Great Barrington Firehouse  
Hartford Golf Club  
Hyundai of Stamford  
iCare  
JP Morgan Chase  
Prudential  
Smilow-Burrough Boys Club  
Viscoglisossi House  
West Hartford Firehouse